

TSX: TCN

Investment manager focused on the North American residential real estate industry





MULTI-FAMILY FOR-SALE RENTAL HOUSING

1988 2010 **Toronto** Founded Listed (TSX)

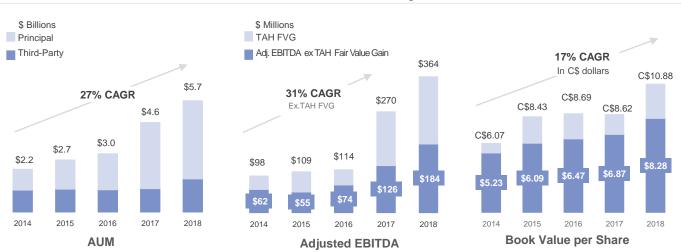
Headquarters

San Francisco Houston **Orange County** Regional Offices

Share Price (March 29, 2019)	C\$11.51
Quarterly Dividend (Annualized yield %)	C\$0.07 (2.4%)
Basic Shares Outstanding	143 Million
Market Capitalization	C\$1.6 Billion
Enterprise Value	C\$5.0 Billion









A leading owner and operator of single-family rental homes focused on the U.S. Sun Belt

- Third-largest public SFR company, with approximately 17,442 homes across 16 core markets
- Strong operational performance including 8.6% year-over-year same-home NOI growth, 96.2% stabilized occupancy, 6.4% blended rent growth and 62.7% full-year NOI margin as of Q4 2018
- Entered into a \$2 billion joint venture with two leading institutional investors to acquire and manage a portfolio of 10,000-12,000 single-family rental homes
- Purchased 802 homes in Q4 2018, including 784 in the JV and 18 in the TAH wholly-owned portfolio



TRICON LIFESTYLE RENTALS

Tricon's multi-family development and rental business, focused on the Toronto market

- Currently advancing on six developments in Toronto
- The Selby launched leasing in late 2018; The Taylor is currently under construction and the remaining projects are in the design stage
- In 2018, TLR acquired West Don Lands, 6 Gloucester and 7 Labatt, bringing total development pipeline to 3,000 units in Canada
- Focused on building Canada's premier Class A rental portfolio by adding approximately 1 - 2 development sites per year
- Expect to divest two U.S. developments upon stabilization in 2019 (The McKenzie and The Maxwell, both currently leasing)





A leading equity investor in For-Sale Housing across North America

- Currently managing \$1.2 billion of AUM, including nearly \$1 billion of thirdparty AUM which generated \$7 million of annualized contractual fees in Q4 2018
- Projected to generate \$577M of net distributions and \$50M of performance fees to Tricon largely over 8-10 years
- Focused on expanding the master planned communities business via Johnson's integrated investment and development platform, which delivered 16% year-over-year growth in home sales in Q4 2018





Wojtek Nowak